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WILL THE REDBACK REPLACE THE GREENBACK? IF SO, WHEN?

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I/ ECONOMIC BACKGROUND

- Unprecedented growth of GDP in China since 1980 , at around 10 % p. a.
- Even faster growth of (the values) of its exports
- Skyrocketing foreign exchange reserves
- Large overall current account surplus
- These developments are likely to persist in the medium term
- The 2009 financial tsunami only marginally affected the Chinese financial system

II/ STATUS OF THE RENMINBI

- under the Centrally Planned Economy, the official forex rate was economically meaningless and irrelevant for int'l trade
- the Chinese banking system, technically bankrupt around
 2000, has been drastically revamped

- 1994 convertibility (only) on current account
- export proceeds to be surrendered to the central bank
- exchange rate fixed by central bank
 - o 1994: RMB pegged at 8.6 RMB to one US dollar
 - 2005-08: unpegged from US dollar:
 RMB appreciated to 6.8 to one \$
 - 2008 pegged again to \$
 - June 2010 , limited floating rate against basket
 of currencies : since, slight but perceptible
 appreciation
- China's 'real effective exchange rate '(a gauge of int'l purchasing power evolution) of China now also on the rise

III/ THE DEBATE ABOUT THE 'UNDERVALUATION OF THE RENMINBI'

- pressures esp. in the USA for fast and substantial upvaluation of the RMB to restore equilibrium in the US-China trade balance: USA should threaten with high import duties.
- the arguments thereto are weak, because :
 - a/ misreading of Chinese trade statistics :
 - half of exports from China are performed by foreign multinationals (incl. HK one's)
 - the value added within China amounts to only half of the value of the exported products even abstracting from the value added during the after-export, commercialization process to final customer

- b/ items imported from China into the USA often are no longer manufactured in the USA
- c/ highly taxed imports of labor-intensive goods imported from China could easily be sourced from manufacturers in other countries
- d/ it is misleading to focus only on bilateral deficit of US int'l trade with China
- e/ more generally, emphasis on trade balance is overdone: the value of the output of foreign affiliates of US firms amounts to 1/3 of that of US exports
- f/ imbalances on current account are not highly trustworthy:
 - the implied reference to the domestic savingsinvestments macro-ratios is weakened by conventional character of definitions of savings and consumption
 - o what is the optimal level of current accounts ?
 - o recently, a devastating criticism of the current account paradigm by BIS economists, pointing to the need to go beyond their global outcomes and to recognize the cross-country financial flows in today's globalized 'credit economies' and the associated financial imbalances, which involve currency, liquidity and credit risks

IV/ STEPS ON THE INTERNATIONALIZATION TRAIL

1/ IMPROVING THE ONSHORE FX MARKET

- UNTIL NOW , NO GENUINE FX MARKET: IMPERATIVE
 REPATRIATION OF EXPORT PROCEEDS AND THEIR
 SURRENDER TO CENTRAL BANK
- NOW SEVERAL PAIRWISE BILATERAL QUOTATIONS FOR CURRENT TRANSACTIONS
- STILL VERY LIMITED TURNOVER, BUT GROWING
- CONVERTIBILITY ON CAPITAL ACCOUNT ANTICIPATED IN MEDIUM -TERM AND INCREASINGLY BREACHED

2/ PARTIAL RELAXATIONS OF FX CONTROLS

- NO LONGER COMPULSORY REPATRIATION OF EXPORT PROCEEDS
- LIMITED SCOPE FOR TRANSACTIONS BY NON-RESIDENTS
 ON CHINA'S STOCK EXCHANGES

3/ USE OF RMB IN INT'L TRADE WITH CHINA

INVOICING OF TRADE IN RMB GROWING, EVEN IN EXPORTS
 TO CHINA

4/ EMERGENCE OF OFFSHORE RMB MARKET, ESP. IN HONG_KONG

cfr Euro-dollar market since 1960's in London and elsewhere

PROMPTED BY SOMEWHAT MORE FAVOURABLE

REGULATORY PARAMETERS IN HONG KONG

GROWING OFFSHORE RMB DEPOSITS FEED PANOPLY OF

FINANCIAL PRODUCTS

5/ THE RMB AS A COMPONENT OF THE SDR

- o REJECTED IN OCT. 2010 BY THE IMF, NOW ACCEPTABLE
- MIGHT SOFTEN VOLATILITY OF FX QUOTATIONS

6/ HONG KONG AS A PUSH FACTOR IN THE INTERNATIONALIZATION OF THE RMB

- TRUMP CARDS OF HONG KONG: LEGAL SYSTEM;
 WIDESPREAD USE OF ENGLISH; SOPHISTICATED
 FINANCIAL SYSTEM; FULL CONVERTIBILITY OF HK\$
- RMB DEPOSITS GROW RAPIDLY
- RMB -DENOMINATED 'DIM SUM' BOND ISSUES

EXPANDING RAPIDLY

- BOTH PRC AND HK AUTHORITIES FOSTER ROLE OF HONG KONG AS BRIDGEHEAD TO CHINA
- SPECIFIC MEASURES BY HONG KONG, E.G IN TAX AREA
- AND 'CLOSER ECONOMIC PARTNERSHIP ARRANGEMENTS'

V/ CONCLUSIONS

o RMB RAPIDLY BECOMING AN INTERNATIONALLY

RELEVANT CURRENCY

- FULL CONVERTIBILITY TO BE EXPECTED BEFORE LONG
- CHINA WANTS TO MOVE TO A MULTI-POLAR

MONETARY SYSTEM, AT ITS OWN PACE

o RESERVE CURRENCY STATUS OF THE RMB STILL REMOTE

BECAUSE CONDITIONAL UPON A MODERN DOMESTIC

FINANCIAL SYSTEM IN THE PRC

HONG KONG AS A POTENT DRIVING FORCE

 $\circ~$ A REGIONAL CURRENCY BLOC IN EAST ASIA, AROUND THE RMB ?